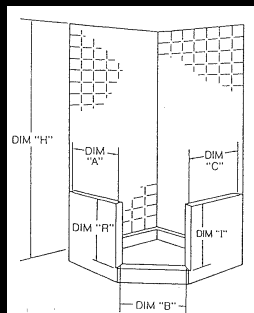




Basco University

Installation Training Program



Having a knowledgeable, dependable & professional installation resource can be a tremendous asset and provide customers with an opportunity to increase profits through shower door sales. To help provide you with these benefits, Basco is proud to offer a completely updated and enhanced training program available to qualified candidates.

During an expanded three-day training course, attendees will have the opportunity to learn from Basco's installation experts through a series of hands-on labs, instructor demonstrations, and classroom review. More doors, more measuring, more material, and more take-home resources help ensure that these attendees will leave with a strong understanding of our products and processes. The result is a successful installation that meets both Basco and your customers' standards.

Expanded Training Agenda

- Day 1: Successful Measuring
- Day 2: Celesta Enclosures
- Day 3: Core Doors



Activities Include:

- Measuring Overview & Instruction
- Measurement & Installation Resources
- Instructor Measuring Demos
- 12 Measurement & Drawing Labs
- Basco Products Overview
- Safety & Materials Handling
- 12 Core Door Installation Labs
- 12 Celesta Labs
- Installation Tips & Common Mistakes
- Caulking and Drilling Practice
- Customer Service & Online Tools

Training will run 8:00-5:00 over the scheduled training dates unless otherwise communicated. Due to the nature of this class, Basco reserves the right to extend class times at the instructor's discretion.

What Are Customers Saying About the New Class?

- "Excellent experience!"*
- "Very nice program, would highly recommend."*
- "Best class I've been to as far as product goes—thanks a lot!"*

Enrollment Fees

Because this program has limited availability and observes a more in-depth training agenda, it is even more important to ensure the quality and commitment level of our candidates. Enrollment fees will be collected after the pre-qualification process and will be required to hold your space for the class. Enrollment fees will cover your meals, lodging & take-home materials.

- \$300—Single Attendee**
- \$500—Two-Person Team**

Single attendees are eligible for eligible for 100% reimbursement after 10 successful installations within a 180 day period following installation training. Teams are eligible for 100% reimbursement after 15 successful installations within a 180 day period following installation training.

If you have additional questions or are interested in attending an Installation Training class, contact Basco at (800) 543-1938 to receive additional information or to begin the Pre-Qualification process.